# **INTEGRATED**

We Listen, We Source, We Invest, We Deliver

### About Us

#### We are First Integrated Solutions

A leading global provider of advanced lifting equipment, inspection services and equipment rental options headquartered in Aberdeen, UK. With 25 years of experience and significant growth over the past decade, we serve clients worldwide.

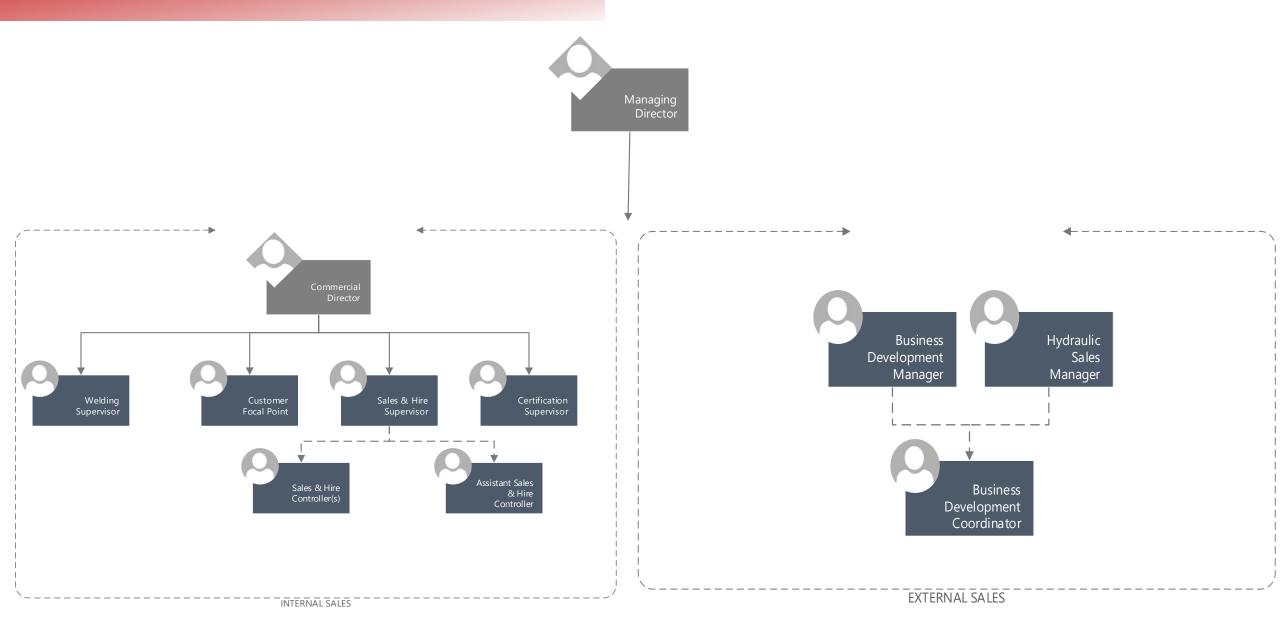
Our integrated offerings enhance safety, boost productivity, and deliver financial and operational savings. We pride ourselves on a track record of client satisfaction, aiming to build long-term partnerships. Our success stems from a team of around 100 skilled professionals working together to build lasting partnerships through unparalleled service.





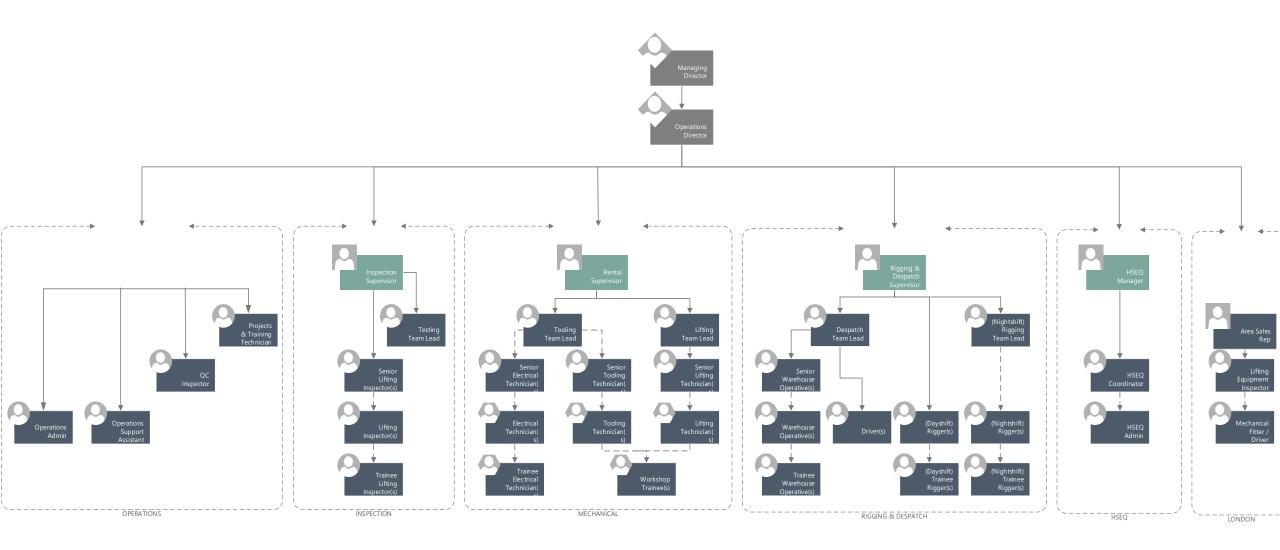
## **Company Organogram**

### **Internal & External Sales**



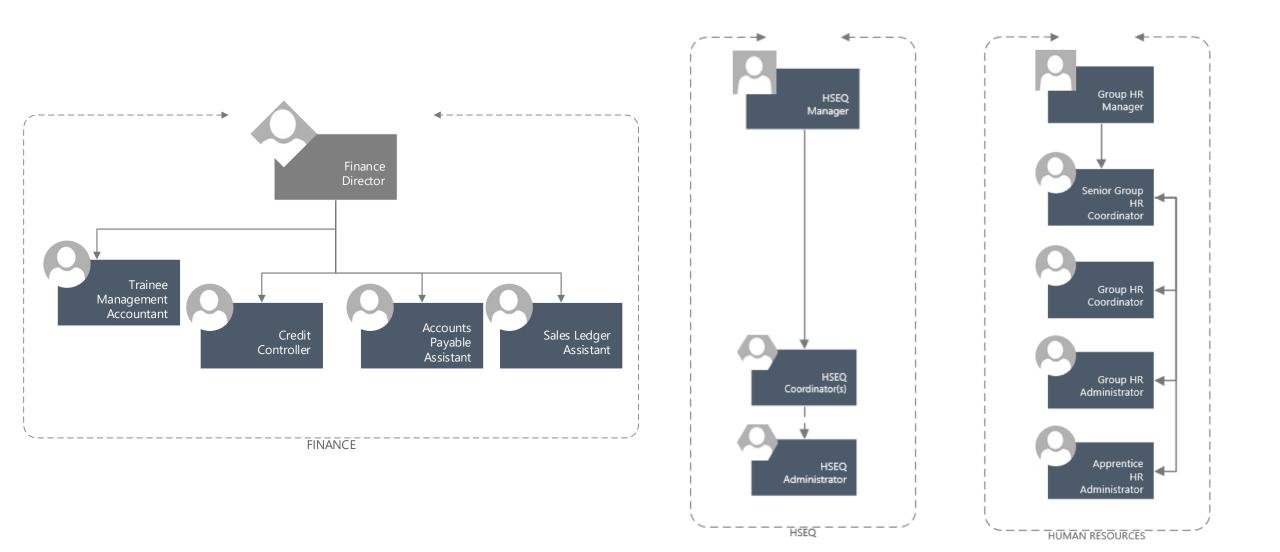
### **Company Organogram**

### **Operations**



## **Company Organogram**

### Finance, HSEQ & HR



### **Our Vision and Mission**



Our Mission is to provide complete innovative package solutions with 24/7 technical support and customer service. Never compromising when it comes to Quality, Health, Safety or the Environment.

### **Our Safety Commitment.**

**Health and Safety** comes First in everything we do. With a strong history of safety achievements and leadership, we instill confidence and security for both our customers and employees through the cultivation of a safety culture grounded in constant vigilance, transparent communication, and continual improvement.

**Flexibility**- Circumstances change, and we know that jobs can be last minute which is why we do our best to get the right equipment to you when you need it.

**Innovation**- We are continuously looking for innovative products to provide our customers with the best there is.

**Respect-** It's in our culture to be respectful to everyone, ensuring our staff provide you with the best service dependent on transparency ensure we collaborate effectively.

**Success-** We strive on seeing our clients, employees and suppliers successful knowing we have helped contribute to their accomplishments.

**Teamwork-** We work together and encourage our team to share their ideas and opinions allowing us to hear from a variety of perspectives.

### **Client Base**

### Serving Our Clients.

**First Integrated Solutions** proudly serves a diverse international client base of over 300 customers across multiple sectors and continents. This ranges from the biggest E&P customers, Tier 1 Contractors, Large vessel owners, Drilling contractors and all the supply chain that support these operations.

To ensure seamless service delivery and maintain our high standards across all regions we have established strategic partnerships with trusted third-party logistics providers. All local deliveries are undertaken by our inhouse dispatch team utilising our owned vehicles.

Our global network, combined with our comprehensive range of services, positions First Integrated as a reliable one-stop solution for our clients needs.

### **Facilities & Infrastructure**



### Our Capabilities.

### **Facilities:**

- ✓ 2 Premises on Broadfold Road Bridge of Don, Aberdeen.
- ✓ Total Area: 43,000 sq ft of internal storage and workshops.
- $\checkmark~$  23,000 sq ft of yard and external storage.

### 4 Specialised workshops:

- $\checkmark$  Tooling, Mechanical, Rigging and Testing
- ✓ 5 Wire Rope Presses
- ✓ 50 Tonne Onsite Crane
- ✓ 200 Tonne Horizontal Test Bed
- ✓ 20,000 + Rental Items

### **Recent Acquisition**



### **Continuing to Grow.**

First Integrated have recently acquired Tusk Lifting. Allowing us to expand into four major cities and extend our services across multiple sectors.

Tusk Lifting are a hire, sale, service lifting and material handling equipment company. They are capable of servicing and repairing most lifting equipment, and have depots in Middlesborough, Liverpool, Hull and Glasgow.

Together, we can serve a joint-customer base in Construction, Manufacturing, Oil and Gas and Renewable Energy Sectors.



### Mechanical



Safety and quality checks should never be a tick-box exercise. At First Integrated our trained and competent staff carry out rigorous inspection and testing procedures ensuring our equipment is compliant with the latest industry standards and ensuring our kit is safe to use first time, every time.

 Expertise in: Strip Down, Maintenance & Repair of mechanical lifting equipment

### ✓ Specialise in:

- Air Hoists
- Chain Blocks
- Lever Hoists
- Beam Clamps
- Snatchblock
- Tirfors
- Hydraulic Equipment and Torquing
  - All equipment certified under LOLER Regulations and Supplied with Report of Thorough Examination certification.

## **Tooling & Equipment**



## Providing you with the right kit.

### ✓ Expertise in:

- Strip down, Maintenance and Repair
- HAV testing
- PAT Testing

### Specialised in Equipment:

- ATEX
- Lighting and heating
- Blasting and Surface Preparation Equipment
- Hydra Clean
- Power Washers
- Welding Equipment & Accessories
- Power Tools
- Power Distribution
- Paint Inspection Kits

All equipment inspected and certified with PUWER, HAV, PAT and COMPEX certification as required.

## Rigging



## Back your lifts with fully certified wire rope slings.

We have a team of competent riggers who have the ability to manufacture wire rope slings for every specification. We have also introduced a dedicated night shift team, allowing your slings to be manufactured and shipped out sooner.

### **Our Capabilities:**

- Manufacture slings from 3mm to 128mm in diameter.
- Single, double or multi-leg
- With or without forerunners
- > Aluminium ferrule with or without thimbles
- Flemish steel sleeve with or without thimbles
- Various types of resin-poured sockets.

We certify slings to BSEN 13414, DNV 2.7-1, DNV2.7-3, IS 2762 and NORSOK 002 Standards, ensuring the slings meet any requirement.



## Keeping your lifting operations safe.

Our inspectors provide support and guidance on inspection planning, scope, methods and recommendations, providing you with a solution that fits your needs.

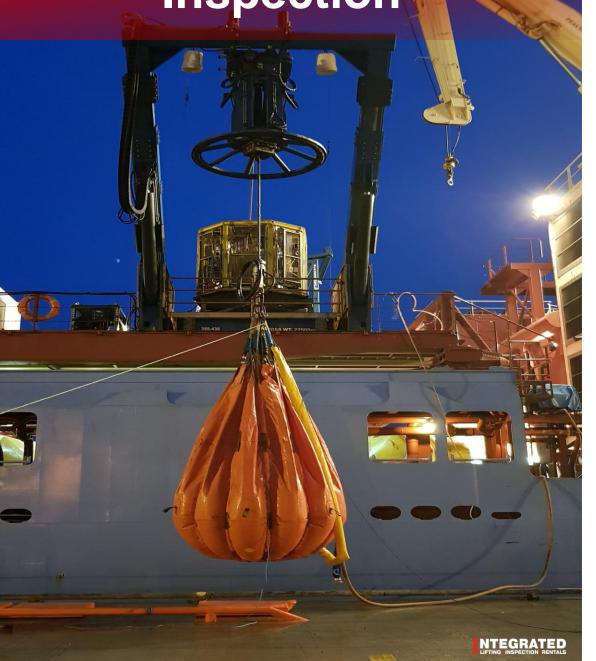
We have a team of inspectors which together hold a variety of qualifications:

- LEEA Qualified
- NDT ASNT Level II Magnetic Particle Testing (MPI) and Liquid Penetrant Inspection (DPI)
- IRATA Level Rope Access
- Wire Rope Socketing

### ✓ Site Services Include:

- Lifting Inspections in compliance with LOLER
- SI2307 Inspections
- Onshore & Offshore
- Refurbishment and Testing
- Load Testing
- HAV and PAT Testing site

### Inspection



### Ensure no corners are cut.

We have a **50 Tonne Crane and 200 Tonne Test Bed** as well as a selection of test weights, water bags and load cells.

We have capability to test a variety of lifting equipment including:

- ✓ Offshore Baskets
- ✓ Frames
- ✓ Containers
- ✓ Spreader Beams
- ✓ Lift Caps
- ✓ Bespoke Equipment

We also carry out destruction testing on wire ropes, umbilical's and other lifting equipment.

### **Ri Connect**



## **Checking your Equipment.**

Safety is a number one factor, Ri Connect is a software solution encourages operators to carry out the necessary Pre-use checks for every piece of equipment, allowing the operator to identify any faulty or damaged items. These checks should be carried out at the beginning of the shift to ensure equipment meets the standards and to prevent unsafe equipment from being used, reducing accidents.

This system offers a great reporting package and allows you to see:

- Number of items booked out
- What's out where  $\checkmark$
- **Defective Equipment**
- Utilization by item or product group

### Hoisting

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Have confidence in whatever you're lifting, we have a variation of lifting products to suit your needs. We stock a range of Air Hoists, Chain Blocks, Lever Hoists and Trolleys to meet your preference.

Have trust in your lifts.

- ✓ Air Hoists
- Chain Blocks
- Lever Hoists
- ✓ Geared and Powered Trolleys

Our experienced team of mechanical technicians strip down, clean, repair, maintain and test each item, ensuring they are safe for your use.

## Lifting & Moving

# Clamps Outrout of the second s

### **Reduce Manual Handling.**

We supply lifting and moving tools which are user-friendly and reliable, designed to minimize manual handling and reduce strain. We offer effective solutions for lifting, pulling, tensioning, and transporting heavy loads.

- Snatchblock
- Derrick Blocks
- ✓ Wire Rope Pulling Machines
- Machine Skates
- Barrel Lifts

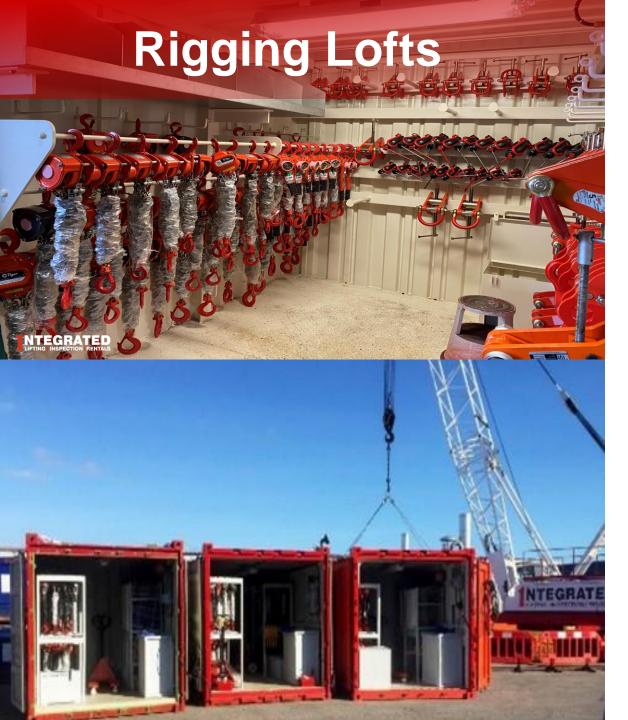
- ✓ Pallet Trucks
- ✓ Gantries
- ✓ Cable Drum Jacks
- ✓ Load Measurement

### Clamp down on Safety.

We provide a variety of clamps capable of standing up to the harshest environments. Our robust and reliable lifting clamps can support you when lifting heavy, bulky loads safely and efficiently.

- ✓ Vertical Barrel Clamps
- Universal Clamps
- ✓ Screw Clamps

Plate Clamps
Beam Clamps
Bulb Clamps



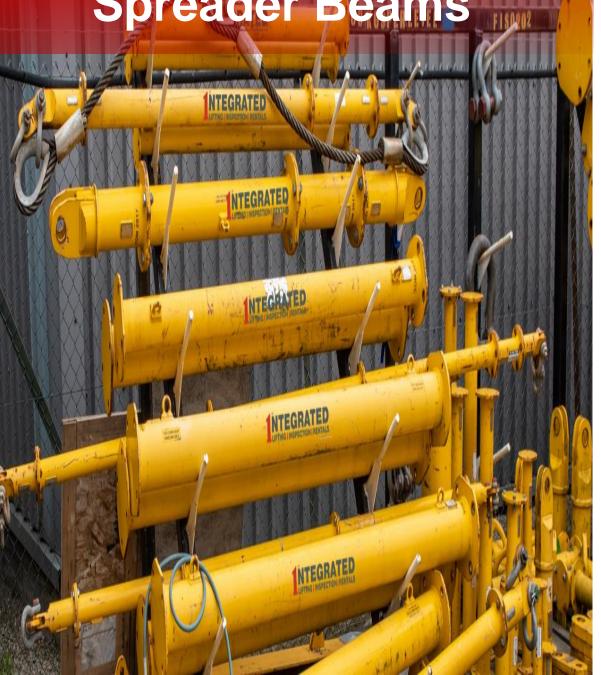
### All your kit in one place.

Ensure the integrity of your portable lifting equipment, our rigging lofts provide a safe, secure space from which you can conduct your lifting operations.

- ✓ All lofts are certified to 2.7-1/BSEN 12079 &:
- DNV Certified Lifting Sling Assembly c/w shackles
- Provided as 10ft or 20ft containers
- Lofts are fitted with hanging points, caged shelving, quarantine box and bench c/w vice.
- ✓ 110v or 240v EX Lighting & LED Lighting as required.
- Weather tight doors with seals and protective door net.
- ✓ Additional internal tie down points
- Forklift pockets for easy maneuvering.
- T-Card or electronic system provided for controlling equipment movements and pre-use checks.
- ✓ All equipment colour coded to indicate 'Fit for Use'.
- Online Certification Portal.

We provide a variety of lifting equipment including Chain blocks, Lever & Air Hoists, Snatchblock, Beam Clamps & trolleys, Webbing and Round Slings, Shackles, Eyebolts & Swivel Hoists, Load Cells and more.

### **Spreader Beams**



### **Increasing Stability.**

We stock an extensive range of Modulift Spreader Beams from Mod 6 (6 Tonne) up to Mod 500 (500 Tonne), these beams can be constructed to your lifting requirements.

These beams have been designed to make your lifts easier and safer, these beams are the ideal solution for:

- Spreading your load distribution
- Increase Stability
- ✓ Versatility
- ✓ Efficient
- ✓ Safe

Not sure what MOD you require, our knowledgeable team can help support you with your lifting projects and provide you with a solution of what works best.

## **Rental & Sales**

For the last at least **5 consecutive years** we have invested the most in our rental fleet compared to competitors. We continually upgrade and expand our rental fleet to ensure quick turnarounds when you need it most.

We invest in our rental fleet.

All our equipment undergoes equipment checks and preventative maintenance before delivery. Available for purchase or rent, with flexible rental options so you're in control.

We provide customisable packages based on your project needs. Tell us what your job entails, and we'll supply the necessary equipment.

Equipment is supplied as required, including Containers, Half Heights, Heat Treated Pallets or Boxes.



## WAH Tooling

### Be ready for any task.

We offer a variety of tooling suitable for any environment. From pneumatic to electric to battery-operated tooling and torque equipment options we ensure you have the solution in hand for any task. Before any of the tools go out, they are HAVs and PAT tested, so you can rest assured your tools are compliant. Where required, we will replace your tool's plug before shipment, ensuring you can start using the tools immediately.

We work with trusted and reliable brands known worldwide:

🗸 Makita

Bosch

🗸 Universal Air Tools



We offer a safe solution for using tooling Working at Height which is traceable, practical, and safe.

Tools are provided with a unique serial number which allows for a complete track and trace option for all tools. The ideal solution to reduce WAH accidents and ensure all your projects are undertaken as safely as possible.

## Lighting



We have an extensive stock of lighting equipment suitable for any job in any area. We provide a range of fixed and portable lighting which are certified to use in ATEX, hazardous and Intrinsically safe environments, helping to get the job done and with ease in any area.

We work with reliable and trusted suppliers, providing you with the best lighting equipment for the job.

🖌 ATEXOR 🛛 🖌 N

Nightstick

✓ Peli

BME NiTech

### Heating



## Heat up your projects.

We provide a variety of heating equipment for any job, for any environment including ATEX and Hazardous Environments.

Our stock ranges from easy-to-use heaters, pipework jackets, and optimal temperature storage containers. Our kit is inspected and maintained in-house.



### The Full Package.

We offer the full maintenance solution; we stock and supply fabric maintenance consumables and spare parts. Our experienced team work with you and inform you with all the kit you need to get the job done reliability, and safely.

Our products comprise of:

- Portable blasting Machines
- Deck Scrabblers
- Paint Inspection Kits
- Hydra clean
- 🗸 Clemvac
- Paint Pumps

Some of our kit is also safe for hazardous environments ensuring we can support you with any job.

### **Torque and Tensioning**

### **Hydraulic Lifting & Jacking**



### No room for error.

We provide an assortment of torque and tensioning products, so you have the equipment you need to ensure your bolts are secure. We supply battery operated, electric, pneumatic, or manual torquing equipment ensuring you can operate in any environment.

🖌 Electric 🖌 Manual

✓ Pneumatic

Hydraulic

### Lifting the Load.

We can provide a variety of different hydraulic lifting and jacking equipment, which are suitable for lifting and stabilising even the heaviest of loads.

Our experienced team can assist you with what you need to get the job done right.

✓ Cylinders✓ Pumps

JacksHydrotest Pumps

Puller KitsCrimpers & Cutters



## Let us help with your welding requirements.

We have the largest fleet in Aberdeen of welding equipment, stocking both diesel and electric welders we have the kit you need to get the job done.

Don't forget about the consumables that go along with the machines. If you're not sure what consumables you need to go alongside your welders speak to our experienced team who are happy to assist and can provide you with everything from welding torches, to protective gear, we have it all.

### **Fall Protection**



### Improve your Safety.

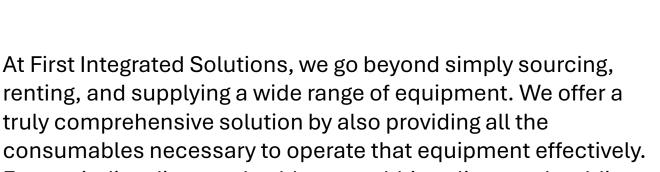
We strive on Safety and like to ensure we provide our clients with all the safety equipment, so they work as safely as possible no matter how high.

Working at Height is one of the most hazardous tasks undertaken, and we're here to ensure your staff and tools are equipped with a variety of fall protection harnesses and lanyards which are equipped with the latest safety innovations, helping to minimise this risk so you can be assured your team has the ability to work safely and efficiently at height.

- ✓ Inertia Reels
- Harnesses
- Lanyards
- 🖌 Kits
- Accessories

## Consumables

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We have everything covered.

truly comprehensive solution by also providing all the consumables necessary to operate that equipment effectively. From grinding discs and cables to webbing slings and welding rods, we ensure that every piece of equipment is matched with the appropriate consumables.

This one-stop approach streamlines procurement, guarantees compatibility, and offers significant time and cost savings for our clients. By managing both equipment and consumables, we simplify inventory management and provide a seamless operational experience. Our goal is to be your single source for all equipment and supply needs, enhancing efficiency and productivity across your projects.

### **Breathing Equipment**

### HydroGen

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DAF

## Transforming ideas into impactful solutions.

We provide our clients with a range of breathing equipment for operatives working in harsh and hazardous environments which requires additional PPE such as breathing equipment to be worn.

We offer a variety of different face and breathing masks which are reliable, cost-effective, lightweight, and most importantly protect the operatives.

## Doing your part.

We are always looking to help our clients into doing their part to help the environment, through reducing their emissions and working towards their sustainability goals.

This HydroGen Box is a safe, flexible and affordable hybridisation that improves fuel efficiency, reduces emissions, and extends vehicle range without engine modification.

- Emissions reduction up to 80%
- ✓ Fuel savings up to 20%

### HAVS Management



### Protecting your health.

We partnered with HAVi Technologies to encourage our clients to manage their HAVS effectively, offering a modern and seamless solution. HAVi's monitoring system allows you to track operatives tool usage which in-turn allows you to compile an accurate and sufficient Risk Assessment, allowing you to comply with HSE obligations and protecting the safety of your workforce.

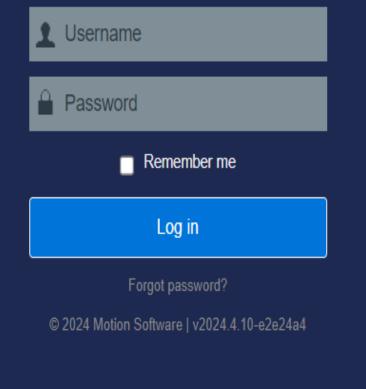
We understand that there is no 'one size fits all' which is why we work with you to understand your business and tool usage providing the help and support you need.

We understand HAVs monitoring occurs in every environment which is why we offer an ATEX and Non ATEX Version to suit your needs.

## **Equipment Management**



### Welcome to Motion Kinetic





## ✓ We offer storage & wa

- We offer storage & warehouse services to our clients, as well as reports to identify the location & status of equipment
- FIS are constantly keeping abreast of technological advances & changes in relevant legislation to ensure our clients equipment is compliant

#### **Cloud Documentation**

- Our cloud storage platform allows our clients to gain immediate access to any documents required for example reports of thorough examination, etc.
- Clients simply login through our website to access their certification

### **Equipment Servicing, Refurbishment & Repair**

- ✓ FIS maintain, service and repair a wide range of lifting equipment ranging from mechanical equipment to wire rope slings
- ✓ We are also one of few Ridge gear service centres, allowing us to service Ridgegear equipment in-house

#### Asset Management, Monitoring, Control & Measurement

### **Customer Benefits**

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### What sets us apart.

We aim to be the best equipment rental, lifting, and inspection company in Aberdeen.

So why us? What sets us apart from the rest?

- ✓ Single provider, Everything under the one roof which eliminates the need for multiple PO's from a variety of vendors, saving time and money.
- ✓ Peace of Mind, We have the experience and expertise to help you with your jobs.
- ✓ Tailored Solutions, We work with you to help provide you with the best equipment or service for the job.
- ✓ Trust and Reliability from a dedicated partner
- ✓ Industry Standard Certification Compliance and Safety.
- Privately Owned which provides capabilities to invest where required and make decisions quickly.
- ✓ Largest and Most Modern Fleet, we have invested the most in our fleet in the last 5 years.
- ✓ Forefront of Technical Innovation, as we are continually bringing in new products to the market that add value.
- Staff Investment, We invest in our staff ensuring they get the training they need to be competent in their job.

### **Customer Feedback**

## Constantly go above and beyond.

We work with a variety of clients in Aberdeen and around the world. We support 300 clients, ranging from subsea to topsides we have the kit and services they need.

We thrive on our customers feedback and always like to hear how we perform no matter if the comments are positive or negative, we know we can always improve and rely on our customers to let us know how.

- Large Subsea Service Provider "The engineers that were in working over the weekend at our base are a credit to your company".
- Global Rope access Contractor " Despite the, sometimes tight time constraints of our requests, your staff have been doing a great job of providing our orders on time, every time".
- Major Fabric Maintenance Contractor " Please pass on our thanks to your staff for the support shown to our projects with the supply of rental equipment this year, they consistently go above and beyond to meet our clients ever demanding requirements".
- Enquest "First Integrated Solutions supplies the complete package of high-quality products, provided by knowledgeable personnel and a very responsive team supporting that. What has particularly impressed me is their willingness to listen to their customers, but also challenge the norm to find improvements where possible.
- International Provider of Marine Transportation & Oil Production "We appreciate your inspector's efforts, input and trained professionalism whilst undertaking his tasks. His polite behaviour is a credit to your company."

### Accreditation



### Qualified, Accredited & Trusted.

Before every piece of equipment goes out our workshop team ensures the kit is compliant and fit for purpose, ensuring our products and services adhere to the highest of standards.

### **ISO** Certification

*Certified by BSI;* ISO 9001: 2015 Quality Management ISO 14001:2015 Environment Management ISO 45001:2018 Occupational Health & Safety.

### Manufacturing

Type Approved by DNVGL 2.7-1, DNVGL 2.7-3 & EN12079-2 Full and active members of LEEA. Members of the British Safety Council

### **Supply Chain Validation**

FPAL Registered- Achilles SEQual

## **Our Suppliers**

## Forging Partnerships with industry leaders.



We work with a variety of suppliers to provide our customers with a variety of equipment. We have formed great relationships with all of our suppliers and by working together we aim to stay at the forefront of innovation.

From lighting, to lifting equipment we work with the most reliable and trusted brands known worldwide.

### **First Integrated**

### Acquisitions.

## C NORTH SEA

North Sea Compactors provide compactors and balers to offshore platforms, FPSO's, Drilling Rigs and Large Special Purpose Vessels.

#### Services

Waste Compactors Offshore Balers Compactor Bags Logistics & Support

## TUSK

Tusk Lifting is a hire, sale, service lifting and material handling equipment company. With capabilities of servicing and repairing most lifting equipment.

#### **Services**

Lifting Equipment Overhead Cranes Site Services Testing & Inspections Shutdown Solutions Offshore Services

### **First Tech Group**

### Larger Group Capabilities.



interdependent lifting products and services.

Lifting Personnel **Training & Assessments** Deck Management System

**VR** Learning E-Learning



Mooring Systems Ltd provides mooring systems, spooler rental and engineering services to the offshore industry.

#### Services

Manoil/ Manuli Hose Cable Lay Equipment **TCMS** Mooring

Renewables **Equipment Hire Extended Well Tests** 

### Why First?

### Streamlining Projects, empowering success.

We understand your time is precious which is why we're here to make your job easier. We source and deliver safetycritical services and best-in-class equipment so you can be ready for anything.

### We Provide:

- ✓ In-House Service and Maintenance
- Industry standard certification
- Expertise and Experience
- ✓ Tailored Solutions and Flexibility
- Facilities and Infrastructure
- Commitment to Training and Development
- Proven Track Record
- Customer Centric Approach
- Larger Group Capabilities

### One PO, Multiple Solutions

### **Carbon Neutral Plan**

#### C<sup>TX</sup> Carbon TradeXchange **CARBON OFFSET** CERTIFICATE First Tech Ltd Project: Enercon Wind Farm (Hindustan) Ltd in Rajasthan **Retirement Reason:** This document certifies the retirement of 1,000 carbon offsetting units by First Tech Ltd. Company number: SC282302. Each one offsetting unit mitigates one tonne of carbon dioxide emission. These units are PAS2060 compliant. The offsetting units arise from the Enercon Wind Farm (Hindustan) Ltd in Rajasthan, India. They were sourced by Highland Carbon Ltd on 26 April 2024 via the Universal Carbon Registry (Project 105) portfolio on the CTX Carbon Exchange. Highland Carbon has won the award for the 'Best UK Carbon Credit Supplier' during November Carbon of 2021, 2022 and 2023 - each year that the company has applied. Neutra PAS 2060 Number of units cancelled Date RTIFI 1.000 26 April 2024 Serial ID 0001-000001-001000-UCR-CoU-IN-105-15032020-31122020

### Doing our part.

We aim to do our part by contributing to a better environment by reducing our carbon levels. As a group we have set ourselves the target to reduce the level of our net CO2e emissions by as low as reasonably practicable.

### So far, these are the steps we've made:

Our toilets, kitchen and main areas downstairs all have LED lights, as do most of the offices and workshops.

workshops. We estimate around 80-90% of the building is now completed. We have installed our own solar panels which has reduced our electricity usage by 55%.

We have halved the amount of waste going to landfill in the past couple of years.

